NAVAIR MENTOR PROTÉGÉ PROGRAM

AUTHORITY: DoD Federal Acquisition Regulation Supplement (DFARS) 219.7102(b)

WHAT?

The Mentor-Protégé Program…
- Funded by DoD
- Incentivizes prime contractor Mentors to partner with small business Protégés
- Assists small business Protégés to successfully compete for contracts (both Government and commercial)
- Encourages meaningful participation by Historically Black Colleges and Universities / Minority Institutions (HBCU/MIs), Small Business Development Centers, and Procurement Technical Assistance Centers

NAVAIR

Sponsoring Program Office and Office of Small Business Programs (OSBP)
- Potential Benefits:
  - Reduced cycle time
  - Increased reliability
  - Cost reductions
  - Less cost, schedule and performance risk

MENTORS

Must be approved primes with an existing NAVAIR contract and subcontracting plan
- Potential Benefits:
  - Long term relationships with qualified small business suppliers
  - Compensation for costs associated with Agreements (direct cost reimbursement or small business goal credit)
  - Teaming opportunities with Protégé to win new contracts

PROTEGES

Must be: Small and Disadvantaged Business or Woman-Owned Small Business or Historically Under-utilized Business Zone or Service-Disabled Veteran-Owned Small Business or a qualifying firm employing the severely disabled
- Potential Benefits:
  - Opens doors to pursue business with other primes, agencies, & commercial firms
  - Marketing tool
  - Assistance from a major prime
  - Development of long term business relationships
  - Teaming opportunities with Mentor to win new contracts and/or subcontracts
  - Eligible to receive non-competitive subcontracts from prime (FAR 52.244-5)
  - Improved competitiveness through business process improvement

PROCESS

- Mentor and Protégé decide to participate in support of a NAVAIR Program
- Contractors meet with NAVAIR customer to ensure buy-in prior to application
- Mentor evaluates Protégé needs and submits Agreement application to NAVAIR
- Program Office and OSBP endorse application, Program Office negotiates contract mod
- Navy reviews application and, if approved, funds Program Office
- Program Office initiates contract action
- Mentor & Protégé execute Agreement; Program Office and OSBP monitor

Navy accepts Applications 30 Nov, 28Feb, 31May and 31Aug; due to NAVAIR OSBP 90 days prior

For more information: http://www.navair.navy.mil/osbp